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RUEAIIA/CIA WASHINGTON DC  
RHMCSUU/FBI WASHINGTON DC 0000  
RUEKJCS/SECDEF WASHINGTON DC  
RUCPDOG/USDOC WASHINGTON DC 0000

UNCLAS STATE 102532

SIPDIS  
MEXICO CITY FOR STEWART BEITZ

E.O. 12958: N/A  
TAGS: [ETTC](#) [KOMC](#) [MX](#)  
SUBJECT: BLUE LANTERN LEVEL 3: PRE-SHIPMENT/POST-LICENSE  
END-USE CHECK ON LICENSE 050190294

¶1. This is an Action Request. See paragraph 4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a pre-shipment/post-license check on license 050190294 for the export of ballistic plates to Mexico. Post is requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for Request: The only documentation from the government end-user of these ballistic plates is a letter of intent. This request is for post to verify that the order for these plates is legitimate and to establish the bona fides of the foreign consignee, ESMA del Sureste.

¶4. Action Request: Post is requested to establish the bona fides of this transaction and foreign consignee ESMA del Sureste by making inquiries to representatives of the company and appropriate authorities of the Government of Mexico. The following points are included for guidance:

(To ESMA del Sureste)

--When was your company established and who are its principals?

--What products and services does your company provide? Who are your regular customers and where do they reside?

--What is your role in this transaction? What fees or commissions will you receive for your services?

--Will you ever have physical possession of these ballistic plates? If so, please describe your procedures for securely storing and transferring these items to the ultimate end-user.

--Are you familiar with the regulations governing the import and brokering of U.S.-origin defense articles, including restrictions on re-transfer or re-export?

(To Secretaria de Seguridad Publica)

--Can you confirm the order of these ballistic plates? Is the letter of intent still valid?

--For what will these plates be used? Please describe your procedures for taking inventory and securely storing these plates.

--What role is ESMA del Sureste playing in this transaction? Is the company being paid any fees or commissions for its services?

(To Import/Export Authorities and/or Appropriate Law Enforcement Officials in Guatemala)

--Is ESMA del Sureste properly authorized to import and sell defense articles in Mexico?

--Do you have any information on ESMA del Sureste that would question their reliability as a recipient of U.S. defense articles?

In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

15. Details of license applications:

DTC Case: 050190294

QUANTITY/COMMODITY:

1,000 Level III Polyethylene Plates

License Value: USD \$168,000

SELLER:

Epcom International Ltd.  
26 S. Franklin Street  
Chagrin Falls, OH 44022  
Tel: 440-247-1591

FOREIGN CONSIGNEE:

ESMA del Sureste, S. de R.L.  
Calle 43 No. 509-A x 60 y 62 Centro  
Merida, Yucatan  
Mexico  
Tel: None provided

FOREIGN END-USER:

Secretaria de Seguridad Publica  
Calle 72 por 39 y 41, Ave. Reforma, Col. Centro  
Merida, Yucatan  
Mexico  
Tel: (52) 999 930-3200 ext 40001  
ATTN: Rodolfo Sanders Guerrero

PURPOSE:

Requested by the Ministry of Public Safety of the State of Yucatan to equip state police officers.

16. Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

Carta de Intencion/End-User Statement issued by the Secretaria de Seguridad Publica Document Number SSP/DA/544/2009 (C.D. 138) signed by Rodolfo Sanders Guerrero dated 09/11/2009.

17. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Kyle M. Ballard, Phone: 202-663-1929; Email: BallardKM@state.gov; SIPRNET: BallardKM@state.gov. The Blue Lantern Guidebook (ref) is available as a PDF file on Intellipedia: [http://www.intelink.gov/wiki/Blue\\_Lantern\\_End-Use\\_Monitoring\\_Program](http://www.intelink.gov/wiki/Blue_Lantern_End-Use_Monitoring_Program)

18. Department is grateful for Post's assistance in this matter.  
CLINTON